



OPTIVON
CONSULTANTS

STARTER PACK

Making IT work for **every client.**

Enterprise-grade technology consultancy, delivery and training for businesses and institutions across West Africa and Africa at large.

SENIOR EXPERTISE, WORKING FOR YOU

Enterprise experience, personal attention

Optivon Consultants brings the kind of technology delivery normally reserved for the world's largest institutions to organisations of every size — with a particular focus on helping businesses and public bodies across **West Africa and Africa at large** grow, modernise and compete.

We believe good technology should be practical, well-governed and genuinely useful — not complicated for its own sake. That belief is in our name: **Optimise + Vision**. And it's in our motto: *making IT work for every client*.

About the founder

Optivon is led by **Terence Emerhana**, a Senior IT Consultant with over two decades of experience delivering complex programmes across financial services, the public sector, healthcare, insurance and retail. Terence has led transformation and data programmes for some of the most demanding organisations in the world — including a European central bank, global investment and wealth-management banks, a national health service and a major high-street retailer.

Now, through Optivon, that experience is available directly to your organisation — combining world-class, blue-chip delivery standards with a genuine, personal commitment to your success.

20+

Years of delivery
experience

400M+

Records migrated on
one programme

£500k+

Savings generated for
clients

30

Team members led
across geographies

Credentials at a glance

MSc Business Systems Analysis & Design and BSc Computer Science with Artificial Intelligence (City, University of London) · PRINCE2 Practitioner · ITIL certified · deep expertise across data migration, Azure cloud, Power BI, SQL, AI/ML, Agile/Scrum and governance.

PRACTICAL TECHNOLOGY SERVICES

Consult. Deliver. Enable.

Whether you're migrating critical data, modernising ageing systems, adopting AI or upskilling your team, we bring enterprise-grade delivery to organisations of every size — big or small. Every engagement starts with your goals, not our templates.

IT Consultancy

Independent, vendor-neutral advice — technology reviews, IT strategy and clear, prioritised roadmaps built around your business.

Data Migration & Governance

Our deepest specialism. Move, cleanse and govern your data with confidence — migration, master data, lineage and quality frameworks.

BI, Analytics & Reporting

Turn data into decisions. Power BI and Tableau dashboards, self-service reporting and retirement of manual, legacy reports.

AI Readiness & Adoption

Cut through the hype and adopt AI where it adds real value — with the right guardrails, grounded in a formal AI/ML background.

Programme & Delivery Leadership

Interim or fractional senior delivery when you need it — PMO set-up, governance, stalled-project rescue, Agile transformation.

Business & Process Transformation

Map how you really work, remove bottlenecks, and digitise or automate where it pays off — from discovery to delivery.

Training & Workshops

Hands-on capability building in AI, Power BI, Excel and data analytics — generalised or bespoke, for every skill level.

Mentorship

One-to-one and small-group coaching for aspiring consultants, analysts, project managers and technology leaders.

INDUSTRIES & ORGANISATIONS

Built for the sectors that run on data

We've delivered in some of the most complex, highly regulated environments in the world — and we bring that discipline to organisations of every size across West Africa and Africa at large. We welcome all clients, big or small; these are where our experience runs deepest.

**Financial services & fintech**

Banks, insurers, asset and wealth managers, and fintechs — the engine of West Africa's economy. Onboarding, regulatory reporting, risk, core banking, master data and reconciliation.

**Public sector & government**

Statistical, regulatory and citizen-facing systems, delivered with the governance and rigour the sector demands.

**Healthcare**

Digital, finance and analytics transformation — migrating data, modernising reporting and decommissioning legacy systems while services keep running.

**Retail, telecoms & consumer**

Data governance, cloud migration and analytics for high-volume, customer-facing businesses — one reliable source of insight.

**Startups, SMEs & growing organisations**

You don't need to be an institution to get institutional-grade delivery. We tailor scope and budget so smaller organisations can grow on solid foundations.

REAL PROGRAMMES, REAL RESULTS

A track record you can trust

A selection of engagements from over 20 years of delivery. Client names are withheld to respect confidentiality — but the challenges and outcomes are real.

Migrating 400 million records for a European central bank

Challenge: move 400M time series across 300 datasets onto a new statistical platform, with zero tolerance for error.

What we did: led the collection phase end to end — scope, timeline, budget and design workshops with senior stakeholders.

Result: delivered on time and within budget; over £500k in savings by also leading business analysis for a sister programme.

Enterprise data governance for a major retailer

Challenge: fragmented, ageing systems with no single view of data.

What we did: deployed enterprise data-governance tooling from proof-of-concept to live — lineage, glossary and conformity reporting — and migrated legacy data into a central data lake.

Result: a governed, trustworthy data foundation powering organisation-wide reporting.

Reporting modernisation for a national health service

Challenge: slow legacy financial reporting and low analytics maturity.

What we did: migrated data end to end, rebuilt reporting in Power BI, moved the team to Agile and delivered an organisation-wide training programme.

Result: legacy systems retired; modern self-service reporting adopted across skill levels.

SIMPLE, FLEXIBLE ENGAGEMENT

Ways to work with us

Choose the model that suits your needs and budget. We're transparent about pricing from the outset, and the first conversation is always free.

Advisory session

A focused, fixed-price consultation to get clarity fast.

Project

A defined piece of work with clear scope, timeline and price.

Retainer

Ongoing support and advice for a predictable monthly fee.

Training

Scheduled or bespoke programmes for your team.

How an engagement runs

1**Discovery**

A free, no-obligation conversation about what you're trying to achieve.

2**Design**

We propose the right approach, scope and price — tailored to your size and sector.

3**Deliver**

We lead the work end to end, governed and accountable for outcomes — on site, remote or blended.

4**Enable**

We train and mentor your people so the capability stays with you long after we've gone.

Why Optivon

A rare dual skill set that bridges business and technology · proven at the highest level · vendor-neutral and honest · capability built into every engagement · and senior attention for every client, big or small.

LET'S GET STARTED

Let's make your IT work

Tell us what you're trying to achieve. The first conversation is free and there's no obligation — we'll respond quickly and, if it's a fit, propose clear next steps.

Email enquiries@optivonconsult.com

Coverage Global — serving clients across Africa & internationally

Company Optivon Ltd · Company No. 16941364

Book your free consultation

Email us today and let's talk about where technology can take your organisation next.